

Qube Ports leads the market in providing purpose designed solutions for our customers handling containers, bulk, automotive and general cargo.

Qube Ports is the pre-eminent provider of wharf-side port logistics and port management services in the Australian and New Zealand region, and we are fast developing our footprint in South East Asia. The principal strategy of our integrated port solution is to develop and improve the port and landside logistics capabilities for the nation's importers and exporters across a broad mix of industries and cargo commodities.

Qube Ports has had a presence in Australia since 1852, through its heritage as a shipping company, vessel agent and stevedore. Qube Ports, which until 2006 operated as P&O Ports Limited, now

offers over 150 years of Australian port services and logistics expertise, which extends to port and facility development, vessel management, warehouse and distribution, stevedoring services, and cargo handling for general cargo and dry bulk commodities for both import and export supply chains.

Our operations consist of on-wharf and port precinct facilities in all Australian capital city ports and both dry bulk materials and general cargo facilities in a further 24 regional port locations. Combined with cargo storage, shed operations, materials handling, heavyhaul transport, warehousing and distribution operations, we are able to service our customers' needs across a broad mix of industries and critical logistics chains.

Qube Ports is committed to servicing its existing clients, expanding and developing new business opportunities by extending services at existing facilities, creating new facilities by investing in infrastructure domestically, and working in partnership with our customers to build new business opportunities. Coupled with the experience of our management and ownership team in multiple elements of the logistics chain and a proven track record in working successfully with port authorities, we believe that Qube Ports will be a strong partner for the development, operation and

General and Project Cargo

Qube Ports is a specialised port service provider experienced in handling all general and project cargo.

Our capability extends across all Australian states, New Zealand and South East Asia, and includes:

- Stevedoring;
- Vessel agency, freight forwarding and customs clearance;
- Break bulk and container handling solutions;
- Warehousing and distribution from on and off-wharf facilities;
- Transport services for break bulk and container loads;
- Inventory management tailored to customer requirements;
- Logistics management;
- Cargo care;
- Offshore oil and gas supply base operations;
- End-to-end transport services from factory to end destination, with project cargo delivered to site in sequential order;
- Chartering of vessels;
- Securing on board vessels; and
- Loading/unloading and storing of cargo at Qube Ports storage facilities.



Qube Ports is the major integrated port solutions provider in Australia, and is the specialist integrated port services provider of the Qube Group, with bulk and general handling facilities in over 40 Australian, New Zealand and South East Asian ports. This allows Qube Ports to lead the market in providing purpose designed solutions for our customers handling containers, bulk, automotive and general cargo.

Qube Holdings has a 50% shareholding in Northern Stevedoring Services (NSS) in Townsville with Glencore holding the remaining 50%. NSS also operates in Cairns, Mackay and Gladstone.

Qube Ports has significant industry expertise and is operated by a professional, dedicated and experienced workforce, coupled with specialised equipment and lifting gear for efficient and safe vessel operations and the highest standard of cargo care.

Qube Ports is committed to Zero Harm and service excellence. We work on expanding and developing new business opportunities by extending services at existing facilities, creating new facilities by investing in equipment and infrastructure, and working in partnerships to build new business opportunities.

Automotive

Qube Ports is the largest automotive stevedore in Australia, with experience spread across the huge range of automotive cargo imported in to the country. Of paramount importance is damage prevention, and we have a proven track record of initiatives and implementation of procedures throughout our operations to ensure zero damage and service excellence. Qube Ports' automotive stevedoring offers a number of strategic and operational advantages to our customers:

- Practical and innovative operational procedures
- Professional, experienced, dedicated workforce
- Cutting edge IT solutions spread across the whole transport chain
- Linkages with other companies within the transport chain
- Continually updated damage prevention procedures
- Stable management structure that has worked in the automotive sector for many years
- Commitment to zero damage





Bulk Cargo Integrated Solutions

Qube Ports specialises in the development and management of an integrated bulk cargo service solution incorporating stevedoring, transport and storage of bulk product. Our experienced team understands the demands of importing/exporting small parcels as well as large parcels of bulk products through a number of differing load/discharge systems. Our service offering encompasses the complete logistics chain across all Australian States and Territories and includes:

- Vessel agency/charter
- Freight forwarding and customs clearance
- Stevedoring
- Specialist equipment for discharge/loading bulk products
- Storage facilities on and off-wharf
- Load out and delivery to end destination points
- Logistics and inventory stock management reporting

Heavy Haulage

Qube provides safe, efficient and experienced heavy haulage services across Australia to the mining, oil and gas, power generation and infrastructure industries.

The work is undertaken with a modern, safe, purpose built fleet operated by highly experienced personnel.

Qube has a fleet of vehicles with a range of prime movers and trailers for heavy haulage services that includes platform trailers with a capacity of up to 200 tonnes. We have established safety management systems accredited to AS 4801 and procedures to ensure compliance with Chain of Responsibility legislation.

Energy

Qube Ports has consolidated a range of experience and capabilities in the Qube Energy division. Qube Energy is ideally situated to provide comprehensive logistics support to the offshore and onshore oil and gas industry with supply bases in Darwin, Broome, Dampier, Geraldton, Fremantle, Bunbury, Port Adelaide, Portland, Melbourne (South Wharf), Bell Bay and Brisbane supporting rig supply vessels, barges, and offshore construction vessels.

Our team facilitates a fully integrated port service solution combined with road and rail container transport, customs and quarantine services, container parks, intermodal terminals, warehousing, and international freight forwarding. Additionally, our facilities handle unique energy sector cargo relating to the high pressure transmission pipeline and infrastructure industry (oil and gas, water, slurry and CO₂), onshore rig moving and oilfield services, wind tower development and power station upgrades.

Qube Energy understands the importance of minimising costs and mitigating risks. Utilising internal relationships between divisions, as well as established and growing alliances, Qube Energy is able to provide a fully integrated logistics service covering all domestic and international logistics, all with a single point of contact.

Specialist support services include:

- Supply base functions and all services including stevedoring, labour hire, equipment supply, inventory control:
- DAWR Biosecurity/Customs approved facilities and DAWR Biosecurity approved wash bays
- Import into Australian waters for all vessels and



- barges to operate within Australian law
- Full vessel agency functions for all vessel and barges for all port calls
- International air and sea freight forwarding
- Third party service requisitioning
- Crew changes and management
- Logistics support
- Inventory management tailored to customer requirements
- Specialist trade services to support the operations, hot works, mechanical, etc
- Local and interstate transport

Government Services

Qube has consolidated a range of experience and capabilities in the Qube Government Services business unit and is well positioned to provide integrated logistics and service support to the public sector.

Our focus in the public sector is:

- Logistics Support: Naval husbandry, transport, warehousing, container management (procurement, leasing and packing/unpacking), terminal management, and the provision of specialised equipment
- Infrastructure Support: Management of the design and construct functions for facilities and logistics equipment
- Advisory: Expert assistance in logistics support planning and implementation.

Qube currently supports the Australian Antarctic Division, the Australian Border Force, and the Tasmanian Government's TT-Line. Qube also develops and operates logistics infrastructure, including warehouses, support bases and specialist handling equipment.



Key Contacts:

Michael Sousa

Director Ports

E: michael.sousa@qube.com.au

P: +61 2 9005 1134

www.qube.com.au/ports