

Welcome to W QUBE – A New Team to Meet Your Support Requirements



W QUBE has been established to provide a logistics support option to the Defence sector.

The teaming of Wilhelmsen Ships Service (WSS) with Qube Logistics (QUBE) has created an Australian business structure that draws on the knowledge and experience of an Australian based management team with practical and relevant experience in defence logistics and the international network of one of the world's leading husbandry services providers. The key management personnel of W QUBE have practical and relevant commercial and defence logistics experience.

QUBE

Local Strength - Qube Logistics Limited.

Since listing on the ASX as KFM Diversified Infrastructure and Logistics Fund in 2007, Qube Logistics has more than doubled in size and progressed from being an investment fund to being a focused

logistics business operating in the range of commercial logistics sectors.

Today the group operates in four divisions covering Automotive and General Stevedoring, Landside Logistics, Services and Other Logistics Investments through brands that are well recognised and respected in the markets in which they operate. These businesses provide a broad range of logistics services nationally, focused on the movement of imported and exported products.

The companies in each division have strong market positions, strategic locations and scale. Collectively in the year ending December 2009, the operating businesses in which Qube Logistics is invested:

- Generated revenue of over AUD500m pa
- Generated EBITDA of over AUD75m pa
- Had an estimated enterprise value of over AUD800m
- Employed in excess of 2,200 people nationwide.



Global Reach - Wilh. Wilhelmsen ASA. The Wilh. Wilhelmsen (WW) group is the leading global provider of international shipping and maritime services based in Oslo, Norway. WW offers logistics solutions and maritime services through a worldwide network embracing some 13,300 employees at just over 350 offices in roughly 70 countries. Joint ventures included, the group employs

almost 23,000 people at more than 500 offices in some 80 nations. Founded on 1 October 1861 in Tønsberg, it now ranks among Norway's most global enterprises. The head office at Lysaker outside Oslo is one of the leading Norwegian centres for international maritime expertise. WW is listed on the Oslo Stock Exchange.

Wilhelmsen Ships Service Pty Ltd. WSS is the leading international maritime services network. The WSS network of port office locations provides shipowners, managers and charters with a consistent level of service in line with their requirements. WSS has undertaken and continually updates a significant programme of process alignment so that consistency of service is provided to all customers during the more than 50 000 port visits supported annually. The reach of WSS is unparalleled.



Royal Australian Navy (RAN) Standing Offer for Naval Port Agency Services (SONPAS) –

W QUBE is currently focused on providing the RAN with new support options for vessel husbandry and logistics services in non naval ports as part of the upcoming SONPAS contract. The W QUBE point team are experienced in naval husbandry and international logistics and their experience and knowledge will ensure that port visits, wherever they occur, are managed by a well trained and prepared local Port Services Agent. Centralised tasking and coordination will ensure consistency and value for money. Where necessary, senior W QUBE personnel will be on hand to assist with complex visits. However, our local managers are responsible for hundreds of port visits annually - the RAN will not need to pay a premium to tap into this experience – it is our core business.



W QUBE will provide the RAN with a transparent and responsive service offering that delivers value for money solutions to the specialist naval requirements of the RAN based on the commercial skills, people, international best practice processes, procedures and innovative IT systems of both companies.

A new level of service and real value for Navy:



See: Wilhelmsen Ships Service - <http://www.wilhelmsenasa.com/>